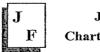


# THE BILLY GRAHAM EVANGELISTIC ASSOCIATION LIMITED

ACN 000 268 333

FINANCIAL REPORT FOR THE
YEAR ENDED 31 DECEMBER 2015



JACK FORD
Chartered Accountants

PO Box 1628, CASTLE HILL, NSW 1765, AUSTRALIA

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

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### **DIRECTORS' REPORT**

Your directors present their report on the Company for the financial year ended 31 December 2015.

#### **DIRECTORS**

The names of each person in office at the date of this report are:

Name of Director	DIRECT	ORS'	ANNU	AL
	MEET	ING	GENERAL M	EETING
	No. eligible	No.	No. eligible	e No.
	to attend	attended	to attend	attended
W. Franklin Graham III	2	1	1	0
David J. Dawson	2	2	1	1
Karl E. Faase	2	1	1	1
Wendy J. Francis	2	2	1	0
Graeme C. Pearson, OAM (Chairman)	2	2	1	0
Paul L. Molyneux	2	2	1	0
Jorge E. Rodrigues	2	2	1	1
Paul T. Saber	2	2	1	0
Christopher J. Weeks - Alternate Director for Franklin				
Graham	2	2		

#### **OPERATING RESULTS**

The profit of the company for the financial year amounted to:

	Year Ended	Year Ended
	31 December 2015	31 December 2014
	\$	\$
Operating profit/(loss) after income tax	2,075	1,344

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

No significant changes in the company's state of affairs occurred during the financial year.

### PRINCIPAL ACTIVITIES

The principal activities of the company during the course of the year were to foster evangelistic efforts throughout Australia, distribute Decision magazine, prepare and distribute radio programmes and work with heads of denominations and theological colleges in planning the most effective way to spread the gospel of the Lord Jesus Christ.

#### **DIVIDENDS PAID OR RECOMMENDED**

No dividends can be paid in terms of the articles of association of the company.

### **DIRECTORS' REPORT (cont'd)**

# ADOPTION OF AUSTRALIAN EQUIVALENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

The company's financial report has been prepared in accordance with the standards of the Australian equivalents to International Financial Reporting Standards (IFRS). The accounts have been reviewed and has been determined that no adjustments are required and no reconciliation of adjustments arising on the transition to IFRS is necessary.

#### AFTER BALANCE DATE EVENTS

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operation, or the state of affairs of the company in subsequent financial years.

#### LIKELY DEVELOPMENTS AND RESULTS

There are no likely developments in the operation of the charitable entity and the company expects to maintain the present status and level of operation.

#### **ENVIRONMENTAL ISSUES**

The religious operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

### INFORMATION ON DIRECTORS

W. Franklin Graham III

**Board Member** 

Experience

Board Member since 28 September 1995

David J. Dawson

**Board Member** 

Experience

Board Member since 21 November 2002

Karl E. Faase

**Board Member** 

Experience

Board Member since 15 November 2001

Wendy J. Francis

**Board Member** 

Experience

Board Member since 3 October 2008

Paul L. Molyneux

**Board Member** 

Experience

Board Member since 13 May 2013

Graeme C. Pearson, OAM

**Board Member** 

Experience

Board Member since 28 September 1995

Jorge E. Rodrigues

**Board Member** 

Experience

Board Member since 15 November 2010

### **DIRECTORS' REPORT (cont'd)**

#### INFORMATION ON DIRECTORS

Paul T. Saber

**Board Member** 

Experience

Board Member since 26 September 2008

Christopher J. Weeks

Experience

Alternate Board Member for W. Franklin Graham III
Alternate Board Member since 11 October 2010

#### **CORPORATE GOVERNANCE**

The composition of the Board is determined by a vote of the directors who are also to be members of The Billy Graham Evangelistic Association Limited. The minimum number of directors is 7 and the maximum is 14. The company may by resolution increase or reduce the minimum or maximum number of directors.

#### DIRECTORS AND AUDITORS INDEMNIFICATION

The company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the company or a related body corporate:

- \* indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings, or
- paid or agreed to pay a premium in respect of a contract insuring against a liability incurred as an officer for the costs or expenses to defend legal proceedings.

### PROCEEDINGS ON BEHALF OF COMPANY

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

### **DIRECTORS BENEFITS**

No director has received or has become entitled to receive, during or since the financial year, a benefit because of a contract made by the company or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest, other than the benefits as disclosed in the notes to and forming part of the accounts.

This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors and shown in the company's accounts, or the fixed salary of a full-time employee of the parent entity, controlled entity or related body corporate.

### THE BILLY GRAHAM EVANGELISTIC ASSOCIATION LIMITED

A.C.N. 000 268 333

### **DIRECTORS' DECLARATION**

### **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 6.

Signed in accordance with a resolution of the Board of Directors

JORGE E. RODRIGUES

Director

GRAEME C. PEARSON, OAM

Director - Chairman

Dated 30 May 2016

### THE BILLY GRAHAM EVANGELISTIC ASSOCIATION LIMITED

#### A.C.N. 000 268 333

### **DIRECTORS' DECLARATION**

The Directors of the company declare that:

<ol> <li>The Financial Statements and notes of the</li> </ol>	company:
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- (a) Comply with Accounting Standards and the Corporations Act 2001; and
- (b) Give a true and fair view of the company's financial position as at 31 December 2015 and its performance for the year ended on that date.
- 2. In the Directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 3. The provisions of the Charitable Fundraising Act 1991 and the regulations under the Act and the conditions attached to the authority have been complied with.

This declaration is made in accordance with a resolution of the Board of Directors.

JORGE E. RODRIGUES

Director

GRAEME C. PEARSON, OAM

Director - Chairman

Dated 30 May 2016

# AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF THE BILLY GRAHAM EVANGELISTIC ASSOCIATION LIMITED

In relation to our audit of the financial report of The Billy Graham Evangelistic Association Limited for the financial year ended 31 December 2015, to the best of my knowledge and belief, there have been:-

- (a) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001; and
- (b) no contraventions of any applicable code of professional conduct.

Jack Ford Chartered Accountants 23 David Road Castle Hill NSW 2154 Australia

Dated: 15 April 2016

# BALANCE SHEET AS AT 31 DECEMBER 2015

	Note	31 Dec 15 \$	31 Dec 14 \$
Current Assets			
Cash and cash equivalents Trade and other receivables Inventories Total Current Assets	1 2 3	147,745 10,616 37,496 195,857	158,047 7,240 9,786 175,073
Non Current Assets			
Property, Plant and Equipment Total Non Current Assets	4	8,258 8,258	4,693 4,693
TOTAL ASSETS		204,115	179,767
Current Liabilities			
Trade Creditors & Accruals Provision for Project Disbursements Total Current Liabilities	5 6	34,184 65,011 99,195	35,890 41,031 76,921
Non Current Liabilities			
Loans - Unsecured Total Non Current Liabilities	7	31,428 31,428	31,428 31,428
TOTAL LIABILITIES	,	130,623	108,349
NET ASSETS		\$ 73,492	\$ 71,417
EQUITY			
Reserves Retained Earnings	8	73,492	71,417
TOTAL EQUITY		\$ 73,492	\$ 71,417

# INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

	31 Dec 15		31 Dec 14	
	Note	\$		\$
Revenue		342,129		403,213
Accounting & Bookkeeping expenses		(8,913)		(11,075)
Auditors' remuneration		(2,629)		(3,299)
Depreciation and amortisation expenses		(4,992)		(7,032)
Promotion & Advertising expenses		(7,180)		(3,188)
Other expenses		(316,341)		(377,275)
Profit / (Loss) before income tax		2,075		1,344
Retained earnings at the beginning of the financial year		71,417		70,073
Profit attributable to members of the company	\$	73,492	\$	71,417

# STATEMENT OF CHANGES IN EQUITY FOR YEAR ENDED 31 DECEMBER 2015

### **Retained Earnings**

	31 Dec 15 \$	31 Dec 14 \$
Balance as at 1 January 2015	71,417	70,073
Profit/(Loss) attributable to entity	2,075	1,344
Balance as at 31 December 2015	73,492	71,417

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2015

	31 Dec 15 \$	31 Dec 14 \$
Cash Flow from Operating Activities		
Receipts from Customers	342,129	403,213
Payments to suppliers & employees Interest received	(350,089) 2,649	(358,052) 1,842
Net cash provided by (used in) operation activities (Note 2)	(5,310)	47,002
Cash Flow from Investing Activities		
Payment for Office Equipment	-	-
Net cash provided by (used in) investing activities		-
Cash Flow from Financial Activities		
Fixed Assets Acquired	(4,992)	-
Net cash provided by (in use) financing activities	(4,992)	
Net increase(decrease) in cash held Cash at beginning of year	(10,302) \$ 158,047	47,002 111,044
Cash at end of reporting period	\$ 147,745	\$ 158,047

### NOTES TO THE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2015

NOTE 1 : RECONCILIATION OF CASH	31 Dec 15 \$	31 Dec 14 \$
For the purpose of the statement of cash flows, cash includes on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.		
Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items in the Balance Sheet as follows:		
Westpac Main Account ING Direct Investment Account Westpac NZ - Main Account Westpac NZ - Imprest Account	35,017 84,995 27,223 510 <b>\$ 147,745</b>	14,885 117,527 25,125 510 \$ 158,047

# NOTE 2: RECONCILIATION OF NET CASH PROVIDED BY/USED IN OPERATING ACTIVITIES TO NET PROFIT

	31 Dec 15 \$	31 Dec 14 \$
Operating Profit (loss) after tax	2,075	1,344
Depreciation (Increase)/ decrease in Trade Debtors and Prepayments (Increase)/ decrease in Inventory (Increase)/ decrease in Property Plant & Equipment	4,992 (3,376) (27,710) (3,565)	7,032 30,299 - - (12,376)
Increase/ (decrease) in Trade creditors and accruals Increase/ (decrease) in Project Provisions Net cash provided by (used by) operating activities	(1,706) 23,980 <b>\$ (5,310)</b>	(12,376) 20,703 <b>\$ 47,002</b>

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporation Act 2001.

The financial report is for The Billy Graham Evangelistic Association Limited as an individual entity. The Billy Graham Evangelistic Association Limited is a company limited by guarantee, incorporated and domiciled in Australia.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### **BASIS OF PREPARATION**

Adoption of Australian Equivalents to International Financial Reporting Standards

The Billy Graham Evangelistic Association Limited has prepared the financial statements in accordance with the Australian equivalents to International Financial Reporting Standards (IFRS).

In accordance with the requirements of International Financial Reporting Standards, the directors have reviewed the accounts and have determined that no adjustments are required to be made to the 2015 year or retrospectively in the 2014 comparative year.

The accounting policies set out below have been consistently applied to all years presented.

Reporting Basis and Conventions - Reporting Entity

The financial report has been prepared on an accruals basis and is based on historical costs. It does not take into account changing money values, or except where stated, current valuations of non current assets. Cost is based on the fair values of the consideration given in exchange for assets.

### (a) Income Tax

The company is exempt from Income Tax by virtue of Subdivision 50-B of the Income Tax Assessment Act 1997.

### (b) Property, Plant & Equipment

Plant and Equipment are measured on a cost basis less depreciation and impairment losses.

Plant and Equipment

The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amounts.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over their useful lives commencing from the time the asset is held ready for use. Useful lives for plant and equipment are between 3-10 years and Motor vehicles are 4 - 5 years.

#### (c) Investments

Investments brought to account are at cost or at directors' valuation. The carrying amount of investments is reviewed annually to ensure it is not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the investment's current market value or the underlying net assets in the particular entities. The expected net cash flows from investments have not been discounted to their present value in determining the recoverable amounts, except where stated.

#### (d) Foreign Currency Transactions and Balances

Foreign Currency transactions during the period are converted to Australian currency at the rates of exchange applicable at the dates of the transaction. Amounts receivable and payable in foreign currencies at balance date are converted to the rates of exchange at that date.

The gains and losses from conversion of short-term assets and liabilities, whether realised or unrealised, are included in operating profit before income tax as they arise.

### (e) Employee Entitlements

Provision is made for the company's liability for the employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the company to an employee superannuation fund are charged as expenses when incurred.

### (f) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Revenue is brought to account as and when the donations are received.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

### (g) Inventories

Inventories held for sale are goods carried at the lower of cost allocated and net realisable value.

# NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

### (h) Members' Guarantee

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$4 each towards meeting any outstanding obligations of the company. At 31 December 2015 the number of members was 9 (31 December 2014, 9).

NOTE 2: TRADE AND OTHER RECEIVABLES	31 Dec 15 \$	31 Dec 14 \$
CURRENT Sundry Debtors ATO - GST refunds	2,109 8,507 <b>\$ 10,616</b>	802 6,437 <b>\$ 7,240</b>
NOTE 3: INVENTORIES		
Stock on Hand	37,496 \$ 37,496	9,786 <b>\$ 9,786</b>
NOTE 4: PROPERTY, PLANT & EQUIPMENT		
Office Furniture and Equipment Deduct: Provision for Depreciation CRM Software Deduct: Provision for Depreciation	17,436 (17,436) 23,763 (15,504) \$ 8,258	17,436 (17,275) 17,440 (12,908) \$ 4,693
NOTE 5: 1CREDITORS AND BORROWINGS		
Trade Creditors and Accruals	34,184 <b>\$ 34,184</b>	35,890 <b>\$ 35,890</b>
NOTE 6: PROVISION FOR PROJECT DISBURSEMENTS		
My Hope Program - local South East Asia Evangelism & Discipleship Fund The Greatest Gift Project	7,991 55,000 2,020 \$ 65,011	7,991 33,000 40 <b>\$ 41,031</b>

## NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

	31 Dec 15 \$	31 Dec 14 \$
NOTE 7: LOANS - UNSECURED	Ψ	Ψ
Adelaide Crusades	31,428 \$ 31,428	31,428 <b>\$ 31,428</b>
NOTE 8: RETAINED EARNINGS		
Retained earnings at the beginning of the financial year Net Loss attributable to members of the company	71,417 2,075 <b>\$ 73,492</b>	70,073 1,344 <b>\$ 71,417</b>
NOTE 9: Information and declarations to be furnished Act 1991. Details of aggregate gross income appeals.		
Gross proceeds from fundraising appeals		*
Appeals & Newsletters 2015 Sale of Merchandise Total Income from Fundraising Appeals	297,551 18,586 \$ 316,138	385,789 5,186 \$ 390,975
Less: Cost of Fundraising appeals		
IT Maintenance & Support - Database		

Total cost of Fundraising

**Net Surplus from Fundraising** 

252,616

90,595

300,380

# NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

NOTE 9: (Continued)		A \$	B \$		Surplus \$		2015 %
Gross Comparisons							
Total Cost Fundraising / Gross proceeds from fundraising	\$	63,522	\$	316,138	\$	252,616	20%
Net Surplus from Fundraising / Gross proceeds from fundraising	\$	252,616	\$	316,138		63,522	80%
Total Cost Fundraising / Total Expenditure	\$	63,522	\$	318,054		254,532	20%
Total Cost Fundraising / Total Income	\$	63,522	\$	341,125		277,603	19%
Gross comparisons including not covered by the Charitable Fundraising Act 1991 (includes unsolicited and members' donations and bequests).							
Total cost of all fundraising / Gross proceeds from all fundraising	\$	63,522		323,476		259,954	20%
NOTE 10: AUDITORS' REMUNERATION			31	1 Dec 15 \$			31 Dec 14 \$
Remuneration of the auditor of the company for	•						
Auditing or reviewing the financial report Other Services				2,629			3,299
			\$	2,629		•	\$ 3,299

#### NOTE 11: EVENTS SUBSEQUENT TO REPORTING DATE

There are no known events subsequent to balance date that have had an impact on the results of the year ending on balance date.

### **NOTE 12: ECONOMIC DEPENDENCY**

The company is dependent on public donations from appeals and general fundraising in Australia and New Zealand. The Billy Graham Evangelistic Association in the United States does contribute to the organisation from time to time.

# NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

**NOTE 13: COMPANY DETAILS** 

The registered office of the company is:

The Billy Graham Evangelistic Association Limited 13 Binney Road Kings Park NSW 2148

The Principal place of business is:

The Billy Graham Evangelistic Association Limited 13 Binney Road Kings Park NSW 2148

#### INDEPENDENT AUDIT REPORT

#### TO: The Members of THE BILLY GRAHAM EVANGELISTIC ASSOCIATION LIMITED

#### Report on the Financial Report

We have audited the accompanying financial report of The Billy Graham Evangelistic Association Limited, which comprises the directors' declaration, the balance sheet as at 31 December 2015, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies and other explanatory notes.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and true and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standards AASB 101 Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards ensures that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### INDEPENDENT AUDIT REPORT - cont'd

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of The Billy Graham Evangelistic Association Limited on 15 April 2016, would be on the same terms if provided to the directors as at the date of this auditor's report.

#### **Auditor's Opinion**

In our opinion, the financial report of The Billy Graham Evangelistic Association Limited is in accordance with the Corporations Acts 2001, including:

- (a) giving a true and fair view of The Billy Graham Evangelistic Association Limited's financial position as at 31 December 2015.
  - (ii) and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (c) the financial report also complies with International Financial Reporting Standards as issued by the International Standards Board.

Jack Ford Chartered Accountants 23 David Road Castle Hill, NSW 2154 Australia

Dated: 15 April 2016