

**Profit & Loss**  
**Young Adelaide Voices**  
**For the year ended 31 December 2019**

2019

**Income**

**Choir Fees**

Choir Fees: Music Levies	\$10,038.26
Choir Fees: Semester Fees	\$123,622.57
Choir Fees: Sibling Discount	-\$1,181.34
Choir Fees: Student Discount	-\$2,427.58
Festival Registration Fees	-\$272.73
<b>Total Choir Fees</b>	<b>\$129,779.18</b>

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**Concert income**

Concert Income: Combined Choirs AWM Mid Year Concert	\$6,219.44
Concert Income: Pageant	\$400.00
Concert Income: ASO/ABC Events	\$3,900.00
Concert Income: Aurora Concerts	\$2,747.23
Concert Income: Christmas Concert	\$3,265.21
Concert Income: Fringe	-\$209.09
Concert Income: Other	\$10,181.82
<b>Total Concert income</b>	<b>\$26,504.61</b>

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**Donations and fundraising**

Donations & Sponsorships	\$41,864.68
Fundraising: Community Lottery	\$1,665.60
Fundraising: Annual Event	\$3,524.01
Fundraising: Chocolates	\$3,423.99
Fundraising: Other	-\$117.25
Fundraising: Pizza night	\$139.67
Fundraising: Raffle tickets	\$0.00
Fundraising: Sausage Sizzle	\$48.25
Grants	\$1,200.00
<b>Total Donations and fundraising</b>	<b>\$51,748.95</b>

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**Total Income** **\$208,032.74**

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**Gross Profit** **\$208,032.74**

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**Plus Other Income**

Tour Fundraising	\$0.00
Tour Income	\$0.00

**Other income**

Bank Interest	\$1,283.10
Clothing	\$2,382.83
Copying Recoveries	\$1,683.46
Other Income	\$251.77
Sale of Recordings	\$318.21
<b>Total Other income</b>	<b>\$5,919.37</b>

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**Total Other Income** **\$5,919.37**

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**Less Operating Expenses**

Advertising, Marketing & Promo	\$191.84
Audit Fees	\$0.00
Bad Debts	\$206.50
Bank Fees	\$77.68
Choir Board	\$31.81
Clothing Purchases	-\$97.50
Computer Expenses	\$2,031.99
Cost of Goods Sold	\$2,017.21
Depreciation	\$1,682.48
Insurance - General	\$4,440.72
Internet & Website Expenses	\$1,119.04
Music Commissions	\$1,000.00
Office Expenses	\$1,009.70
Office Rental	\$11,581.83
Phone & fax	\$943.53
Photocopying	\$3,565.31
Photography & Filming	\$155.02
Printing, Stationery & Postage	\$623.55
Professional Development	\$1,454.39
Rounding	-\$0.68
Subs and Licences	\$522.45
Sundry Expenses	\$0.00
Tour - Food & Entertainment	\$0.00
Tour Agent Costs	-\$65.00

**Wage costs**

Gross Wages: Other	\$2,753.50
Gross Wages:Accompanists	\$15,425.00
Gross Wages:Admin	\$87,121.29
Gross Wages:Honoraria	\$674.95
Gross Wages:Tutors	\$33,563.90
Long Service Leave Expense	\$2,572.08
Super Guarantee	\$10,997.42
Workcover Expense	\$2,020.23
<b>Total Wage costs</b>	<b>\$155,128.37</b>

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**Total Operating Expenses** **\$187,620.24**

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**Net Profit** **\$26,331.87**

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