



INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
(A company limited by guarantee)
A.C.N. 134 711 292

FINANCIAL REPORT
FOR THE YEAR ENDED
31 DECEMBER 2016

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED

A.C.N. 134 711 292

DIRECTORS' REPORT

The directors present their report on the entity for the year to 31 December 2016.

Directors

The names of the directors in office at any time during, or since the end of, the year are:

Mr A B Lachman

Ms N J O'Brien

Mr M Gleeson

Prof L Piterman

Dr H Unger

Mr A Delaney (commenced 27 November 2016)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Review of Operations

The profit of the company for the financial year to 31 December 2016 is \$90,202.

Insight's Objectives

Mission

To educate, support and empower blind and vision impaired children and young people so that they may reach their potential and achieve independence and self-worth.

Insight Education Centre works in partnership with the mainstream education system so that every blind and vision impaired child in Victoria has access to a specialist education as a pathway to inclusion. Insight also provides Early Years support sessions for parents of children aged 0 - 6 years and our Centre of Music Excellence program develops our students' musical talents in master classes including Braille Music. Insight accepts enrolments on a short/long term basis as well as dual enrolments with mainstream schools.

The Insight educational model helps to raise expectations for blind children and simultaneously answers the following questions:

How well a child can do

How high "the bar" can go

How to get a child there

Insight Specialist Co-educational P-8 School

- A. **Insight Specialist P-8 School** opened as a Primary School in February 2013, with numbers beginning at approximately 10 and growing to a maximum of 48. Insight gained registration as a **P-8 Specialist School** in early 2016. Insight's School provides a full and comprehensive curriculum for blind and vision impaired students, comprising AusVELS (English, Maths, Science, Humanities, Arts, Design and Technology and Health and P.E.) and the Expanded Core Curriculum for Blind and Vision Impaired students (Compensatory or functional academic skills, including communication modes; Orientation and Mobility; Social interaction skills; Independent living skills; Recreation and leisure skills; Career education; Use of assistive technology; Sensory efficiency skills; Self-determination).
- B. The first two **Satellite Mainstream Specialist Units** will open in the North and the Outer West of Melbourne in 2017 so that children can access local specialist education. Each school will open with 1 or 2 classes depending on enrolment numbers, with 8-15 students per class. Each class has a specialist teacher and 1 teacher's aide.

Insight plans for four satellite units around Melbourne and four in the country (Geelong, Ballarat, Bendigo and Albury/Wodonga) to be established over the next six years. Insight is at the heart of these units and drives content and quality, including:

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

- Enrolments
 - Curriculum
 - Recruitment of a specialist teacher and trained aide per class
 - Expanded Core Curriculum
 - Student assessment (ENA) and Individual Learning Plans
 - Material selection and assistance
 - The Hugh Williamson Foundation Life Management Program
 - At Risk of Dis-engagement Program
 - Continuity and Quality Control in education.
- C. Insight provides the **Expanded Core Curriculum (ECC)** and extra-curricular activities (theatre, dance, library, music, therapies upon demand) to all Insight Specialist School students at Berwick and to each of the Satellite Mainstream Specialist Unit's partners.
- D. For **secondary mainstream students**, Insight provides Years 7 and 8 enrolment at Berwick plus (through B above) the **At Risk of Dis-engagement Program** to provide 5-hours-a-day of explicit learning in order to recover shortfalls in literacy/numeracy, and parity in maths, science, research, tactile and technological skills. Insight provides ad hoc material support aligned with the student's immediate mainstream needs. This is Insight's commitment to developing a student's self-confidence through learning support. Started in mid-2014.

E. The Hugh Williamson Foundation Life Management Program (HWFLMP)

The HWFLMP incorporates Insight Support Skills, Parent Support Program, Early Learning Program (ages 0-6) and Life Transition Program. Commenced in 2012, the HWFLMP is for both the young person and their family. The Program is available to all children in Victoria. HWFLMP is available at Insight's Specialist P-8 School in Berwick, through the Centre of Excellence in Berwick, via the InsightOut Mobile Classrooms and future Satellites in any community (subject to demand).

- a. The **Insight Support Skills Program** is delivered on an agreed frequency to mainstream peer groups over the academic year. It offers children the opportunity to develop and refine their skills across the **Expanded Core Curriculum** with the assistance of expert staff and exceptional resources and facilities.
- b. The **Parent Support Program and Early Learning Program** provide parents of young blind and vision impaired children with guidance, training and support, and children aged 0-6 with early learning experiences.
- c. The **Life Transition Program** provides life/study/work transition assistance for children moving from Insight or a mainstream primary school to a mainstream secondary school, from secondary school to work/tertiary studies and from tertiary studies to the workplace. Participant age range is from 5 to young adult (post tertiary).

F. Professional Development Programs

Insight is committed to the provision of high-quality initial and ongoing education for mainstream teachers and aides (and parents) engaged in the education of students with vision impairments. Since February 2012 Insight has provided professional development programs to assist teachers and schools to ensure they are equipped to provide blind children with an enriching academic education in the mainstream setting.

G. Monash University Faculties of Education and Health/Nursing Student Placements

Placement has been offered to Monash University students since April 2014 at Insight's Berwick Specialist P-8 School.

Outcomes for Children

- Independence, responsibility, competence and self-worth on their journey toward adulthood
- Meeting the needs of the whole person including their academic, sensory, emotional, expressive and physical ways of being
- Providing opportunities for the development of individual excellence in all areas of a young person's development – academically, socially, physically and mentally

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED

A.C.N. 134 711 292

- Access to a broad range of knowledge, understanding, technology and skills
- Experiential, challenging, motivating and enjoyable learning opportunities
- Establishing confident children/young people
- Skills development to develop independent living and mobility skills
- Having opportunities to establish mentorship relationships between young people with blind adults and older peers so that they may benefit from their elders' understanding of adapting, and fulfilling meaningful social and vocational roles in ordinary, everyday society; and
- Experiencing a supportive community network for students with vision impairments.

Principal Activities & Review of Operations

1. STAFFING

- Funding secured from DET Chaplaincy Program to provide salary package for Welfare/Music Co-ordinator until January 2019
- Teaching and Learning Director appointed
- An additional Integration Aide employed with Braille VI Training
- Teaching staff changes – two Masters qualified teachers agreed to join Insight for commencement in 2017

2. SCHOOL PROFILE/MEDIA

- Online profile and marketing presence via social media including Facebook, Linked In, Pinterest
- Television/radio interviews, articles

3. PROGRAM INNOVATIONS

- Template Contract for Government (DET) schools to host Insight's Mobile Classrooms
- Template Contract for Government (DET) school students to use Insight's Education / teaching expertise to deliver the At Risk of Dis-engagement Program

4. STRATEGIC PARTNERSHIPS

- Department of Education & Training (Regional Directors), Independent Schools Victoria, Federal, State & Local Governments, Department of Human Services, Local Service Clubs including Rotary, Faculty of Education Monash University, Guide Dogs Victoria.
- New partnerships established with Primary Schools & Secondary Colleges re Insight Satellite Units and Mobile Classroom programs

Likely Developments and Expected Results of Operations

Insight Education Centre continues to develop the Specialist P-8 School for the Blind and Vision Impaired, and other educational services, along and with support from government and philanthropic organisations and other education providers.

Other activities in the 2017 year will be:

- Establishment of NDIS and strategic services related legal entity
- InsightOut: rollout of 2 Satellite Mainstream Specialist Units and Mobile Classroom program extension to more mainstream government, independent and Catholic schools
- Engaging with volunteers, children and parents
- Involving children in sporting and musical events/programs
- Strategic relationships and related programs with major sector and government bodies, state and federal

Significant Changes in the State of Affairs

No significant changes in the entity's state of affairs occurred during the 12 month financial period.

Events Subsequent to the End of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the entity, the results of those operations, or the state of affairs of the entity in future financial years.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

Information on Directors

Mr A B Lachman – Secretary

Qualifications	B.Eng (Comms)
Experience	Medium Systems Manager (ICL) IT Account Executive (ICL) Advisor to the Pratt Group in the Computer and Technology Group Established & developed The M.I.T. Centre in Italy (1991 to 2007) Created a CEO outplacement service for Right Management Australian Importer/distributor of TooLate watches/accessories from Italy
Special Responsibilities	Founder Community links External relationships: with trusts, foundations, donors, political supporters Fundraising Media and public relations Site / building / construction planning and oversight Strategic recruitment Strategy VRQA representative

Ms N J O'Brien - Director

Qualifications	Education Integration Support
Experience	Kindergarten teacher / coordinator Creche management
Special Responsibilities	Chairman of the Board Families Processes School Student Services

Mr M Gleeson OAM

Qualifications	Advanced Diploma of Business and Community Services, Health Management Bachelor of Arts
Experience	President of Blind Sports Victoria Training Consultant - Sensory Education and Advocacy Services Policy and Advocacy Officer – Vision Australia Social Welfare Worker – Vision Australia
Special Responsibilities	Organisation, Governance and Blind Community

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

Prof L Piterman AM

Qualifications	<p>MASTERS BY RESEARCH Institution: University of Melbourne Year awarded: 2005</p> <p>MEDST Institution: Monash University Year awarded: 1989</p> <p>MMED (PRIMARY CARE) Institution: University of Melbourne Year awarded: 1986</p> <p>MBBS Institution: University of Melbourne Year awarded: 1971</p>
Experience	<p>Immediate past Pro Vice-Chancellor (Berwick & Peninsula), Monash University</p> <p>Immediate past Professor of General Practice</p> <p>Past Head of the School of Primary Health Care and Senior Deputy Dean of the Faculty of Medicine, Nursing and Health Sciences, Monash University</p>
Special Responsibilities	Engagement with academic, research and medical communities.

Dr H Unger

Qualifications	MBBS, FRANZCO, FRACS
Experience	<p>Ophthalmologist with special interest in Cataract and Refractive Surgery.</p> <p>Founder and first CEO of Vision Group Holdings Limited, which listed on the Australian Stock Exchange in 2004.</p> <p>Past Chairman of the Victorian Branch of the Royal Australian and New Zealand College of Ophthalmologists and a past Federal Councillor.</p> <p>Founder / Chief Executive Officer of Eyescan.</p>
Special Responsibilities	<p>Vision Assessment (EVAC)</p> <p>Medical community engagement/referrals</p> <p>Family and business community engagement</p>

Mr A Delaney

Qualifications	B. Arts (Econ), Foundation Diploma in Accounting
Qualifications	<p>Tony Delaney is the CEO of Brownie Points, based in Melbourne. He has a wealth of senior management and director level sales and marketing experience with a number of international software and consulting services companies.</p> <p>Born in the UK and trained as an accountant, Tony has spent more than 30 years in the IT industry. In 1991 he was responsible for the first 10 Million Pound software sale in the UK, which at the time was the largest software deal ever in Europe.</p> <p>Tony regularly writes features on employee engagement and is becoming recognised as an industry expert on staff motivation and recognition and the impact engagement has on brand value and corporate performance. He recently started public speaking and in 2014 presented to more than 500 HR delegates at a conference in the U.S.A.</p>
Special Responsibilities	Finance, Accounting, Systems and Marketing

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

Company Secretary

The following person held the position of company secretary during the year and up to the date of this report:

Mr A B Lachman - B.Eng (Comms)

Meetings of Directors

During the financial period, 6 meetings of directors were held. Attendance by each director was as follows:

	Director Meetings	
	Number eligible to attend	Number attended
Mr A B Lachman	6	6
Ms N J O'Brien	6	3
Mr M Gleeson	6	6
Prof L Piterman	6	6
Dr H Unger	6	3
Mr A Delaney	2	2

Indemnification of Officers

The entity holds insurance policies covering Professional Indemnity, Directors' and Officers' Liability, Statutory Liability, and Combined General Liability.

Proceedings on Behalf of Company

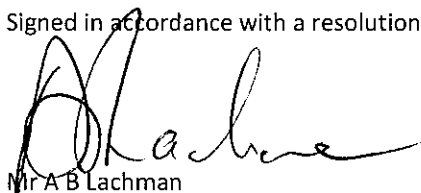
No person has applied for leave of court to bring proceedings on behalf of the entity or intervene in any proceedings to which the entity is a party for the purpose of taking responsibility on behalf of the entity for all or any part of those proceedings.

The entity was not a party to any such proceedings during the year.

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under s 307C of the *Corporations Act 2001* is set out on page 8.

Signed in accordance with a resolution of the Board of Directors:



Mr A B Lachman
Director

Dated: 28th April 2017



**AUDITOR'S INDEPENDENCE DECLARATION UNDER SUB DIVISION 60-C SECTION 60-40
OF THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS COMMISSION ACT 2012**

**TO THE DIRECTORS OF
INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED**

I declare that, to the best of my knowledge and belief, during the financial year ended 31 December 2016 there have been:

- i. no contraventions of the auditor's independence requirements as set out in the Australian Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

C.W. Stirling & Co

C W Stirling & Co

Chartered Accountants

Level 13, 10-16 Queen Street, Melbourne, Vic-3000

John A Phillips

John Phillips

Director

Date: 28th April 2017

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	31 DEC 2016	31 DEC 2015
		\$	\$
Revenue	2	1,337,605	2,398,633
Administration expenses		(160,803)	(49,151)
Advertising costs		(17,971)	(68,009)
Consulting & professional fees		(46,744)	(49,027)
Depreciation expenses		(156,751)	(124,968)
Doubtful Debts		(4,500)	-
Education costs		(21,235)	(54,598)
Employment costs		(776,413)	(723,986)
Finance costs		(8,438)	(23,614)
Occupancy expenses		(54,548)	(34,540)
Current year surplus before income tax		90,202	1,270,740
Income tax expense		-	-
Net current year surplus after income tax		90,202	1,270,740
Total other comprehensive income for the year		-	-
Total comprehensive income for the year		90,202	1,270,740

The accompanying notes form part of these financial statements.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

	Note	31 DEC 2016	31 DEC 2015
		\$	\$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	3	367,150	250,477
Accounts receivable and other debtors	4	6,896	334,634
TOTAL CURRENT ASSETS		<u>374,046</u>	<u>585,111</u>
NON-CURRENT ASSETS			
Property, plant and equipment	5	3,314,559	3,067,070
TOTAL NON-CURRENT ASSETS		<u>3,314,559</u>	<u>3,067,070</u>
TOTAL ASSETS		<u><u>3,688,605</u></u>	<u><u>3,652,181</u></u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	6	44,841	142,695
Provisions	7	38,243	36,972
Leases	8	10,321	-
TOTAL CURRENT LIABILITIES		<u>93,405</u>	<u>179,667</u>
NON-CURRENT LIABILITIES			
Leases	8	32,484	-
TOTAL NON-CURRENT LIABILITIES		<u>32,484</u>	
TOTAL LIABILITIES		<u>125,889</u>	<u>179,667</u>
NET ASSETS		<u><u>3,562,716</u></u>	<u><u>3,472,514</u></u>
EQUITY			
Retained surplus		3,562,716	3,472,514
TOTAL EQUITY		<u><u>3,562,716</u></u>	<u><u>3,472,514</u></u>

The accompanying notes form part of these financial statements.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Accumulated Surplus	Total
	\$	\$
Balance at 31 December 2014	2,210,774	2,210,774
Surplus / (deficit) for the year	1,270,740	1,270,740
Balance at 31 December 2015	3,472,514	3,472,514
Surplus / (deficit) for the year	90,202	90,202
Balance at 31 December 2016	3,562,716	3,562,716

The accompanying notes form part of these financial statements.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	31 DEC 2016 \$	31 DEC 2015 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from grants, bequests, fees and donations		1,640,300	2,055,366
Interest received		2,470	390
Payments to suppliers and employees		(1,189,468)	(1,000,760)
Net cash provided by operating activities	9	453,302	1,054,996
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(386,166)	(343,211)
Net cash (used in)/provided by investing activities		(386,166)	(343,211)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from loans		6,732	-
Proceeds from leases		42,805	-
Payment of loans		-	(435,782)
Net cash (used in)/provided by investing activities		49,537	(435,782)
Net increase / (decrease) in cash held		116,673	276,003
Cash and cash equivalents at beginning of financial year		250,477	(25,526)
Cash and cash equivalents at end of financial year	3	367,150	250,477

The accompanying notes form part of these financial statements.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

These financial statements represent Insight Education Centre for the Blind and Vision Impaired. Insight Education Centre for the Blind and Vision Impaired is a company Limited by guarantee and is incorporated and domiciled in Australia.

The financial statements were authorised for issue on 28 April 2017 by the directors of the company.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Preparation

The directors have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users who are dependent on its general purpose financial statements. These financial statements are therefore special purpose financial statements that have been prepared in order to meet the requirements of the *Australian Charities and Not-for-profits Commission Act 2012* and Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared in accordance with the mandatory Australian Accounting Standards applicable to entities reporting under *Australian Charities and Not-for-profits Commission Act 2012* and the significant accounting policies disclosed below, which the directors have determined are appropriate to meet the needs of the company. Such accounting policies are consistent with those of previous periods unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise. The amounts presented in the financial statements have been rounded to the nearest dollar.

a. Income Tax

No provision is made for income tax, as the entity is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

b. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Property

Freehold land and buildings are shown at cost, less any accumulated depreciation or impairment losses.

Freehold land and buildings that have been contributed at no cost, or at a nominal cost, are valued and recognised at their fair value on the date of acquisition.

It is noted that the expenditure to date on the building has not been depreciated as the building is still in the process of being constructed.

Freehold land and buildings are shown at their fair value based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings.

In periods when the freehold land and buildings are not subject to an independent valuation, the directors conduct directors' valuations to ensure the carrying amount for the land and buildings is not materially different to the fair value.

Plant and equipment

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

In the event the carrying amount of plant and equipment is greater than the recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(e) for details of impairment).

Depreciation

The depreciable amount of all fixed assets, including buildings and capitalised leased assets but excluding freehold land is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Computer & Office Equipment	10.00 – 66.70%
Software	33.33%
Furniture & Fittings	20.00 – 33.30%
Buildings	2.50%
Motor Vehicle	20.00 - 25.00%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

c. Leases

Leases of property, plant and equipment, where substantially all the risks and benefits incidental to the ownership of the asset but not the legal ownership are transferred to the entity, are classified as finance leases.

Finance leases are capitalised, recognising an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight-line basis over the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

d. Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest rate method, or cost. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense item in profit or loss.

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

The entity does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of Accounting Standards specifically applicable to financial instruments.

(i) *Financial assets at fair value through profit or loss*

Financial assets are classified at "fair value through profit or loss" when they are held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying amount being included in profit or loss.

(ii) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

(iii) *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the company's intention to hold these investments to maturity. They are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

(iv) *Available-for-sale financial assets*

Available-for-sale investments are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with any remeasurements other than impairment losses and foreign exchange gains and losses recognised in other comprehensive income. When the financial asset is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED

A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Available-for-sale financial assets are classified as non-current assets when they are not expected to be sold within 12 months after the end of the reporting period. All other available-for-sale financial assets are classified as current assets.

(v) *Financial liabilities*

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

Impairment

At the end of each reporting period, the company assesses whether there is objective evidence that a financial asset has been impaired. A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified into profit or loss at this point.

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if the management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance accounts.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the company recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

De-recognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability, which is extinguished or transferred to another party, and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

e. Impairment of Assets

At the end of each reporting period, the entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair amount less costs to sell and value in use, is compared to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss.

Where the future economic benefits of the asset are not primarily dependent upon on the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined as the depreciated replacement cost of an asset.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED

A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Where an impairment loss on a revalued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same class of asset.

f. Employee Provisions

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee provisions that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee provisions payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows attributable to employee provisions.

Contributions are made by the entity to an employee superannuation fund and are charged as expenses when incurred.

g. Provisions

Provisions are recognised when the entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

h. Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

i. Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from donors and any outstanding grant receipts. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

j. Revenue and Other Income

Non-reciprocal grant revenue is recognised in the profit or loss when the entity obtains control of the grant and it is probable that the economic benefits gained from the grant will flow to the entity and the amount of the grant can be measured reliably.

If conditions are attached to the grant which must be satisfied before it is eligible to receive the contribution, the recognition of the grant as revenue will be deferred until those conditions are satisfied.

When grant revenue is received whereby the entity incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

Insight Education Centre for the Blind and Vision Impaired receives non-reciprocal contributions of assets from the government and other parties for zero or a nominal value. These assets are recognised at fair value on the date of acquisition in the statement of financial position, with a corresponding amount of income recognised in profit or loss.

The entity is registered as a fundraiser under the *Fundraising Act 1998* in Victoria.

Donations and bequests are recognised as revenue when received.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

k. Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

l. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

m. Economic Dependence

Insight Education Centre for the Blind and Vision Impaired is dependent on tuition fees, recurrent non-government school funding and donations/grants for the majority of its revenue used to operate the business. At the date of this report the Board of Directors has no reason to believe private donors will not continue to support Insight Education Centre for the Blind and Vision Impaired.

n. Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

When an entity applies an accounting policy retrospectively, makes a retrospective restatement or reclassifies items in its financial statements, a statement of financial position as at the beginning of the earliest comparative period must be disclosed.

o. Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the entity.

p. Adoption of New and Revised Accounting Standards

During the current year, the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these Standards has not resulted in any material changes to the financial report.

q. New Accounting Standards for Application in Future Periods

The AASB has issued a number of new and amended Accounting Standards that have mandatory application dates for future reporting periods, some of which are relevant to the company. The company has decided not to early adopt any of the new and amended pronouncements.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

	31 DEC 2016 \$	31 DEC 2015 \$
NOTE 2: REVENUE AND OTHER INCOME		
Revenue comprises:		
– Student Income	95,976	19,780
– Recurrent Non-Government School funding	430,618	350,176
– Scholarship Grants	172,059	87,508
– Government Grant	-	1,598,023
– Donations	611,265	342,756
– Other	7,143	-
– In Kind Donation- Bus	18,074	-
	<u>1,335,135</u>	<u>2,398,243</u>
Other revenue:		
– interest received:		
– Financial institutions	2,470	6,407
	<u>1,319,531</u>	<u>319,987</u>
NOTE 3: CASH AND CASH EQUIVALENTS		
Cash at bank – operating	165,325	66,750
Cash at bank – grants	201,753	183,436
Petty Cash	72	291
	<u>367,150</u>	<u>250,477</u>
NOTE 4: OTHER RECEIVABLES		
Debtors	11,396	2,461
Accrued income	-	332,173
Doubtful debts	(4,500)	-
	<u>6,896</u>	<u>334,634</u>

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

	31 DEC 2016 \$	31 DEC 2015 \$
NOTE 5: PROPERTY, PLANT & EQUIPMENT		
School Buildings – at cost	3,065,956	3,020,190
Less accumulated depreciation	(192,479)	(120,005)
	2,873,477	2,900,185
 Furniture & Fixtures – at cost	 62,296	 62,296
Less accumulated depreciation	(47,271)	(39,770)
	15,025	22,526
 Motor Vehicle – at cost	 370,410	 125,089
Less accumulated depreciation	(105,803)	(63,748)
	264,607	61,341
 Computer Equipment & Software – at cost	 232,990	 174,741
Less accumulated depreciation	(115,884)	(91,723)
	117,106	83,018
 Leased assets – at cost	 53,276	 -
Less accumulated depreciation	(8,932)	-
	44,344	-
 Total Property, Plant & Equipment	3,314,559	3,067,070

Motor Vehicle	School Buildings	Computer Equip't	Furniture & Fixtures	Leased assets	Total
\$	\$	\$	\$	\$	\$

Movements in carrying amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

Carrying amount at 31 Dec 2014	55,121	2,655,315	106,290	32,108	-	2,848,834
Additions	20,000	315,690	6,144	1,370	-	343,204
Depreciation	(13,780)	(70,820)	(29,416)	(10,952)	-	(124,968)
Carrying amount at 31 Dec 2015	61,341	2,900,185	83,018	22,526	-	3,067,070
Additions	246,949	45,766	58,249	-	53,276	404,240
Depreciation	(43,683)	(72,474)	(24,161)	(7,501)	(8,932)	(156,751)
Carrying amount at 31 Dec 2016	264,607	2,873,477	117,106	15,025	44,344	3,314,559

School building costs represent the costs incurred to date in relation to the construction of school buildings for use by the entity. Stage 1 of the construction was completed during the 2014 financial year and staff and students took occupation from 4 April 2014.

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED

A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

	31 DEC 2016 \$	31 DEC 2015 \$
NOTE 6: TRADE AND OTHER PAYABLES		
CURRENT		
Payable to ATO	8,031	85,434
Trade payables	12,476	33,648
Accrued expenses	16,500	12,100
Other payables	1,512	2,614
Loan – Scholarship Fund	-	3,754
Loan – Building Fund	-	(10,486)
Superannuation Payable	6,322	15,631
	<u>44,841</u>	<u>142,695</u>
NOTE 7: PROVISION FOR EMPLOYEE BENEFITS		
Provision for Annual Leave	38,243	36,972
	<u>38,243</u>	<u>36,972</u>
NOTE 8: Lease Liabilities		
Current	10,321	-
Non-current	32,484	-
	<u>42,805</u>	<u>-</u>
NOTE 9: CASH FLOW INFORMATION		
Reconciliation of cash flow from operations with profit after income tax		
Profit after income tax	90,202	1,270,740
Non-cash flow in profit		
– Depreciation	4,500	
– Provision for doubtful debts	156,751	124,968
Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries:		
– (Increase)/decrease in prepayments	-	-
– (Increase)/decrease in other receivables	305,065	(333,996)
– Increase/(decrease) in payables	(104,586)	(18,840)
– Increase/(decrease) in provisions	1,270	12,124
Net cash provided by operating activities	<u>453,302</u>	<u>1,054,996</u>

INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

	31 DEC 2016 \$	31 DEC 2015 \$
NOTE 10: KEY MANAGEMENT PERSONNEL COMPENSATION		
Short Term Benefits	157,500	169,615
Long Term Benefits	14,962	16,113
	172,462	185,728

NOTE 11: CONTINGENT LIABILITIES

The company has received funding from third party private trusts and foundations and State Government Grants to contribute towards the establishment and operation of various programs (including the InsightOut Mobile Classroom program, Mainstream Specialist Satellite Units Life Management Programs) and capital expenditure (for the Specialist P-8 School building and landscaping works). In receiving these funds, the company agrees to spend the funds on the projected purpose and within specific time frames. As at the end of this financial year, funds received but not yet spent amount to \$nil. The company is obliged to return these funds if not spent in accordance with the terms of the grant agreement. The company does not envisage the need to return these funds as funded projects are underway and extensions to the use of funds and timing may be agreed with the trust or foundation where necessary.

NOTE 12: EVENTS AFTER THE REPORTING PERIOD

No significant events have occurred between balance date and the date of this report.

NOTE 13: MEMBERS' GUARANTEE

The company is a company limited by guarantee. In the event the company is wound up, the company's constitution states that each member is required to contribute a maximum of \$50 towards meeting any outstanding obligations of the company.

NOTE 14: COMPANY DETAILS

The registered office and principal place of business of the company is:

Suite 2, 86 High Street
 BERWICK VIC 3806

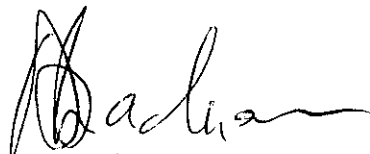
INSIGHT EDUCATION CENTRE FOR THE BLIND & VISION IMPAIRED
A.C.N. 134 711 292

DIRECTORS' DECLARATION

The directors of the company declare that:

1. The financial statements and notes, as set out on pages 9 to 22, are in accordance with the *Australian Charities and Not-for-profits Commission Act 2012* and:
 - a. complying with Australian Accounting Standards and the Australian Charities and Not-for-profits Commission Regulation 2013; and
 - b. give a true and fair view of the financial position of the company as at 31 December 2016 and of its performance for the year ended on that date.
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

A handwritten signature in black ink, appearing to read 'A B Lachman', with a stylized flourish at the end.

Mr A B Lachman
Director

28 April 2017

INDEPENDENT AUDITOR'S REPORT**Report on the Financial Report****Opinion**

We have audited the financial report of Insight Education Centre for the Blind & Vision Impaired, which comprises the statement of financial position as at 31 December 2016, the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of Insight Education Centre for the Blind & Vision Impaired has been prepared in accordance with Div 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (i) giving a true and fair view of the registered entity's financial position as at 31 December 2016 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the *Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the registered entity's annual report for the year ended 31 December 2016, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the registered entity are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Australian Charities and Not-for-profits Commission Act 2012* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the registered entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the registered entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate,

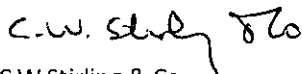
INDEPENDENT AUDITOR'S REPORT

they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the registered entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the registered entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



C W Stirling & Co

Chartered Accountants

Address: Level 13, 10-16 Queen Street, Melbourne, Vic-3000



John Phillips

Director

Dated: 28th April 2017